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Customer Reference Number: 47175393
Car Registration Number: BT23XLF

Dear Mr Fleming

It's time to choose your next, brand-new car

We're writing to let you know that your lease will end on 20 May 2026.

You can order your next car from 19 February 2026, or now if you're in an extended lease.

Important Updates for Your Next Lease

As part of your renewal with us, please note a few upcoming changes. From 1 October 2025, new applications will include a standard insurance excess of £250 and a windscreen replacement excess of £100. Excess amounts can vary by driver depending on age, claims and driving history, so yours may differ. Visit [motability.co.uk/excess](https://www.motability.co.uk/excess) or refer to your new insurance booklet to learn more.

If you or one of your drivers is aged under 30, your next lease will include Drive Smart with the Motability Scheme. Once you take delivery of your car, you'll attach a small device to your windscreen and use our app to earn up to £160 per year in rewards, for safe driving. Visit [motability.co.uk/drivesmart](https://www.motability.co.uk/drivesmart) to learn more.

We recommend you order soon, as manufacturing and delivery delays could mean your new car takes longer to arrive than you're used to.

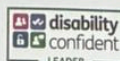
We now have an even wider range of affordable cars for you to choose from, including more with no Advance Payment. Visit motability.co.uk/carsearch to see what's available.

We've also included a copy of our 'Getting your next car' guide with this letter. Make sure you read it, so you know what will happen between now and the end of your lease.

Start applying from the comfort of your home

You can begin your order in your Motability Scheme online account. This means your dealer can spend more time helping you find the right car.

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